



# eni LUBRICANTS

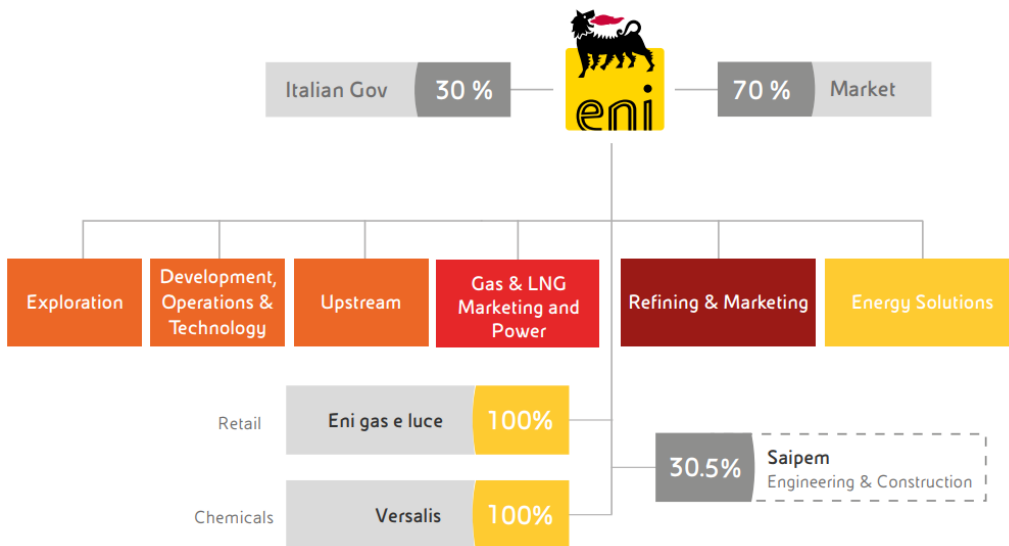
## COMPANY PROFILE

Eni SpA Italy, 9<sup>th</sup> largest oil & Gas company in the world, which is in Top 100 Global Fortune 500 List of Companies. Eni is a National Oil Company of Italy.

Eni is almost 100 year old brand. eni lubricants are successfully sold in more than 110 countries.

Our **Global presence (85+ countries)** worldwide coupled with our association with MAJOR OEM's to provide world-class solutions to meet the various needs of the customer have made us to stand out.

We are a Major Integrated Energy Company, committed to growth in the activities of finding, producing, transforming and marketing oil & gas.



### Production / Sales Volume in India

Eni has appointed Apar Industries Limited, as its exclusive licensee.

Apar is responsible on a mutually exclusive basis for the production under license in elected third party plants of the Eni lubricants. As such Apar shall directly furnish the elected third party plants with the Eni's approved formulations and production procedures. Our plant at Navi Mumbai is capable of producing 100000 tonnes per annum on multiple shift basis.





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## Technical

Our lubricants are blended with using imported base oil from the world's best base oil sources, tested and approved by ENI SpA - Italy to maintain uniform standards worldwide.

We blend our products as per the international formulation of our Research Centre and are as per the latest world standards. In India we blend our products in our ISO 9001 & ISO 14001 plant at Rabale, Navi Mumbai.



## Details of Marketing Network

In India our network comprises state of art manufacturing plant in Mumbai and 28 depots which include at least one depot in every state to enable efficient distribution of ENI's premium quality products nationwide.



## Quality System

Our facilities are ISO -9001 and ISO -14001 certified and also certified by ENI Italy.

## eni Lub Doc. : Predictive & Preventive maintenance program

eni Lub Doc. is designed to:

- Decrease Downtime, by detecting contaminants
- Extend Component Life by monitoring individual component wear
- Optimize Oil Drain Intervals, by carefully Monitoring the fluid's quality and condition,
- Monitor Fluid Quality



**Our testing facility is accredited by NABL**



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## Why eni?

### 1 sustainability

Respectful use of resources, be it people be it the environment.

### 2 trust

More than 90 years of experience in the lubricant business around the world.

### 3 internationally

eni lubricants are successfully sold in more than 100 countries.

### 4 world-class workforce

Working with eni means working with its highly motivated people committed to providing solutions to all customers every day.

### 5 high-quality

Our products are based on a careful selection of the best raw materials and additives in order to grant the best performing products.

### 6 integrated production cycle

eni produces finished products as well as its own base oils and additives.

## MAJOR OEMS APPROVES OUR PRODUCTS:

**Battenfeld**  
world of innovation

**ENGEL**

**ARBURG**

**NEGRI BOSSI**

**HAWES**  
HYDRAULIK

**Rexroth**  
Bosch Group

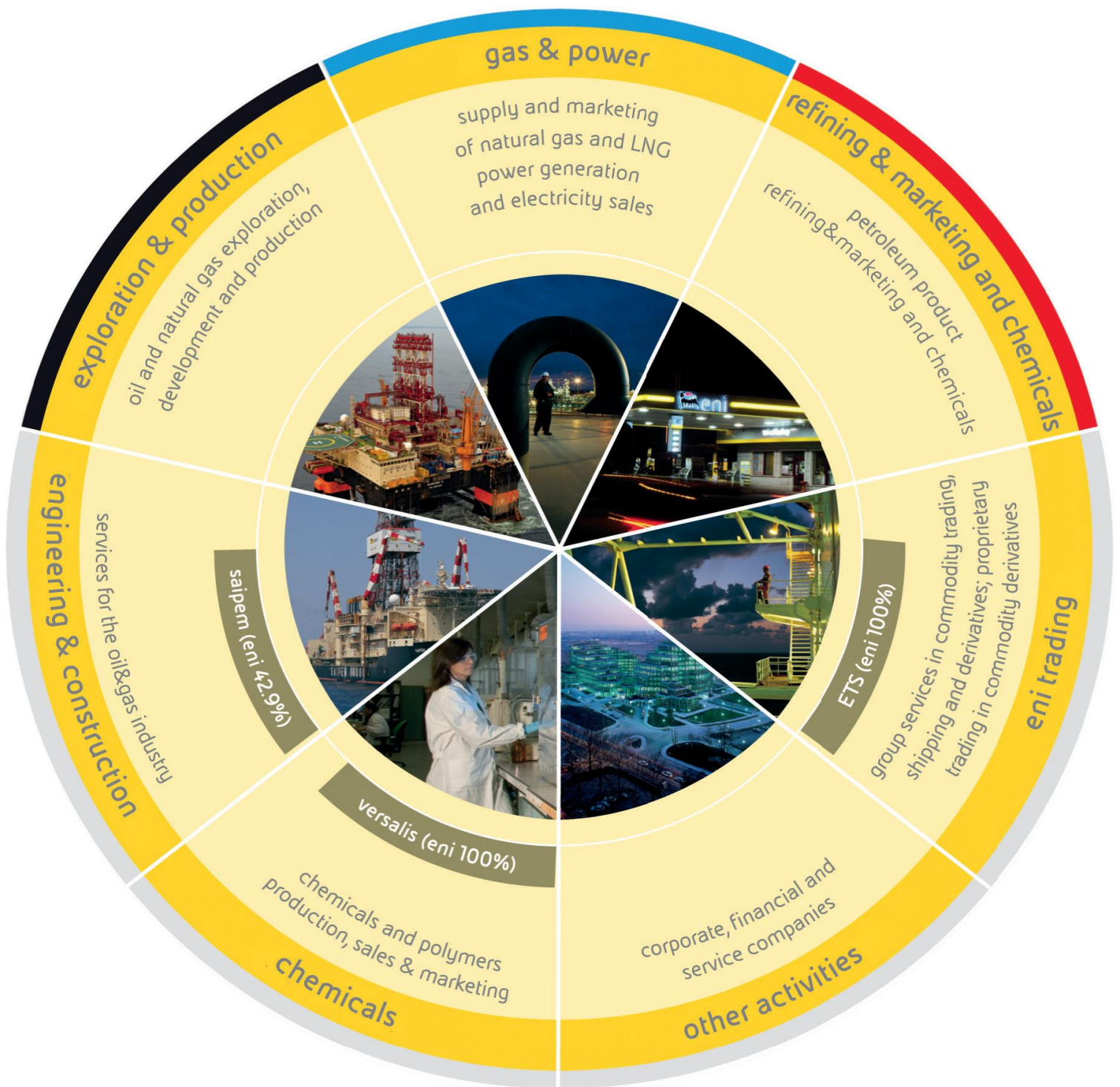
**Parker**  
DENISON Hydraulics

**atos** 



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# ENI – ACTIVITIES ACROSS WORLD





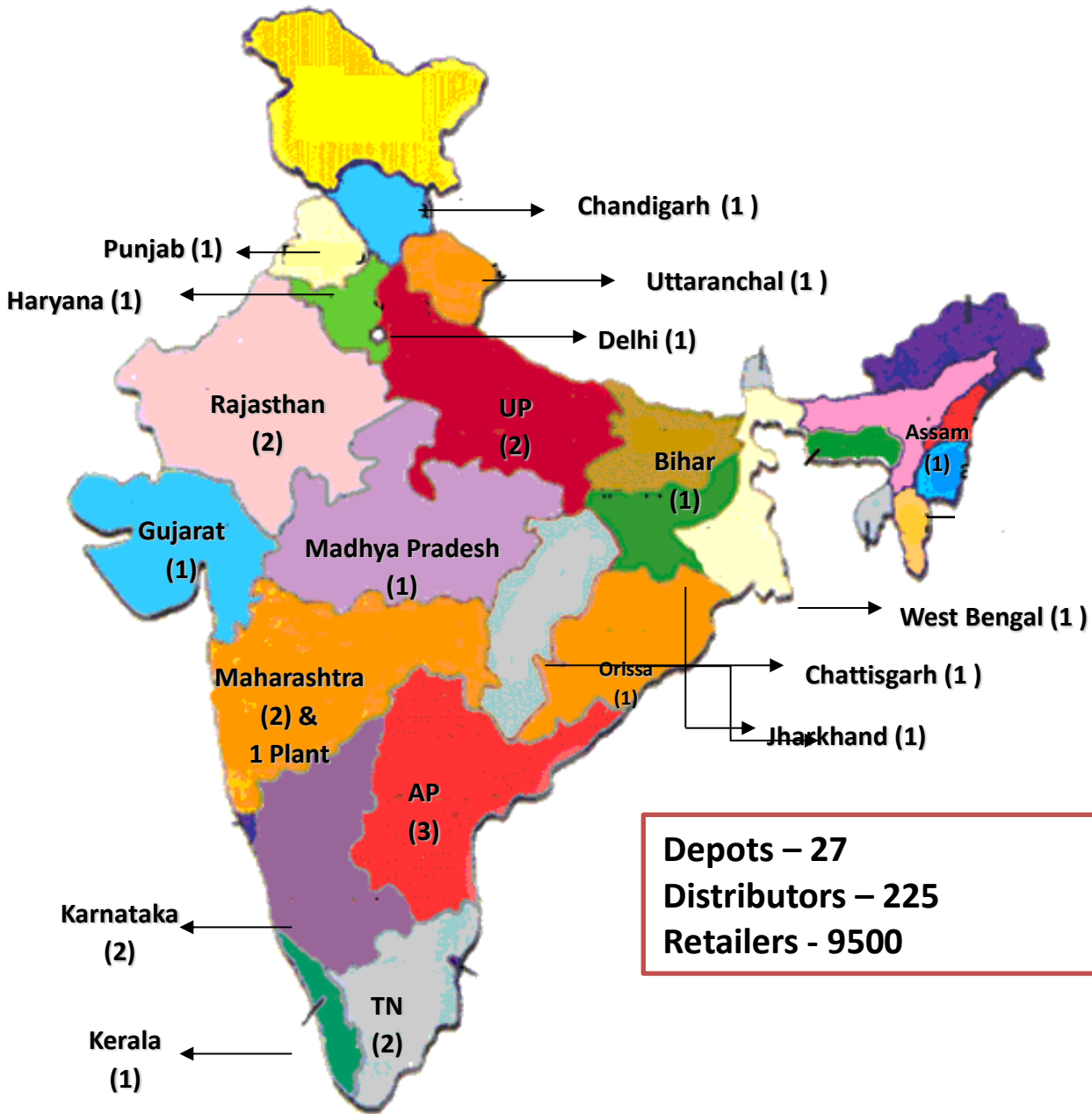
## India Government has added Italy's ENI to sell crude

The screenshot shows a web browser displaying an article on The Economic Times website. The article title is "Government expanding list of foreign firms to buy crude oil". The byline is "PTI Sep 5, 2014, 04.03PM IST". The article text states: "NEW DELHI: In a bid to widen supply sources, the government is expanding the list of foreign firms that can sell crude oil to state-run oil companies, by including global giants like Italy's Eni and Russian companies." It also mentions that besides national oil companies, state refiners are permitted to buy crude oil from top 10 foreign firms. The article includes social media sharing options for Twitter, Facebook, and LinkedIn, and a "Submit" button. A "RELATED ARTICLES" section is partially visible at the bottom left.

The screenshot shows a web browser displaying a Reuters article. The URL is "www.reuters.com/article/india-oil-idUSL3N0JY1T020131219". The article is dated "Thu Dec 19, 2013 | 5:52am EST". The title is "India revises list of foreign firms that can sell crude, adds ENI-sources". The article text states: "Dec 19 India has added Italy's ENI to a list of foreign firms that can sell crude oil at official prices to state refiners, sources said, in the first such revision to the list since 2001." It also mentions that the move comes as India expands its sources for oil to meet soaring energy demand. A "RELATED ARTICLES" section is partially visible at the bottom left. The page includes a "REUTERS GLOBAL MARKETS NEWS" advertisement banner and social media sharing icons for Twitter, Facebook, LinkedIn, and Email.



## INDIA NETWORK:





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## BRAND ACTIVITIES:

